



## **Veramark Awarded GSA Federal Supply Schedule Contract For Telecom Expense Management**

*Federal agencies will enjoy streamlined procurement and preferred pricing on Veramark solutions*

**Pittsford, N.Y., February 25, 2009** – Veramark Technologies, Inc. (VERA.OB), a leading [Telecom Expense Management \(TEM\)](#) provider, has been awarded a U.S. General Services Administration (GSA) Federal Supply Schedule contract. The contract, number GS-35F-0132V, gives U.S. Federal agencies, including the Department of Defense as well as state and local government agencies, the ability to purchase Veramark TEM software and services in a streamlined manner at negotiated rates.

“We’re pleased that the GSA has awarded us this contract,” said Tony Mazzullo, President and CEO of Veramark. “We’ve been doing business with Federal agencies and the Department of Defense for years. The GSA contract will make it easier for our government clients to procure our Telecom Expense Management solutions by eliminating much of the red tape and time-consuming bidding and negotiation processes. In addition, Veramark will make the GSA Schedule discounts available to all state and local government entities. Today, Veramark serves over 100 state and local government organizations.”

Under the GSA Schedules (also referred to as Multiple Award Schedules and Federal Supply Schedules) Program, the GSA establishes long-term government-wide contracts with commercial firms to provide access to over 11 million top-quality products and services that can be ordered directly from GSA Schedule contractors or through the GSA online shopping and ordering system. GSA Schedules also offer the potential benefits of shorter lead-times, lower administrative costs, and reduced inventories.

By awarding a Schedule Contract to Veramark, the GSA makes it easier for procurement officials in every Federal agency to buy Veramark’s Telecom Expense Management solutions at rates already negotiated with the GSA.

“In these challenging economic circumstances, government agencies at all levels are looking to reduce operating costs so taxpayer money can be directed towards critical programs,” said Mazzullo. “Veramark provides software and technology-enabled services that help organizations to procure, manage, and control their services from the phone companies and their mobile and desk phones and network assets. It is all about reducing costs while assuring communications are always available and secure from external threats. We look forward to providing more Federal agencies with the benefits of our Telecom Expense Management solutions.”

### **About the U.S. General Services Administration**

The General Services Administration leverages the buying power of the federal government to acquire best value for taxpayers and federal customers. The GSA is committed to exercising responsible asset management, developing innovative and effective management policies, and delivering superior workplaces, quality acquisition services, and expert business solutions.

### **About Veramark Technologies, Inc.**

Veramark is a leading provider of communications management solutions that help organizations gain visibility into their communications networks and reduce expenses associated with their voice, data, and wireless services and infrastructure. Veramark solutions, which include software and services for Telecom Expense Management (TEM), provide business intelligence for managing complex unified communications networks on a global scale. For more information, visit [www.veramark.com](http://www.veramark.com).

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*This report may contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. A variety of factors could cause actual results to differ from the anticipated results expressed in such forward-looking statements. These may include but are not necessarily limited to changes in general economic conditions in the United States and overseas, technological changes in the telecommunications or computer industries, the timely and successful launch of planned new products, the timely installation and acceptance by end-user customers, and the impact of competition or changes in the marketing strategies of major distributors.*

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