



## Executive Profile

### **Richard J. T. Ferris**

*Senior Vice President of Sales*



As Senior Vice President of Sales, Richard Ferris is responsible for driving new business opportunities that help Veramark continue its leadership position in the expense management industry.

Richard brings over twenty years of sales and sales management experience in enterprise software and consulting services. Richard combines his passion for implementing sales processes and improving sales performance and delivering business value to customers. Prior to Veramark, Richard was in sales management positions at Blue Heron Consulting and Blue Vector Systems, a Silicon Valley start-up specializing in distributed software applications. Prior to Blue Vector, Richard worked at LPA Software where he led efforts that took LPA from a start-up to a successful acquisition and liquidation event. Richard has a Bachelor of Science in Computer Science from the State University of New York with a minor in Mathematics.

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